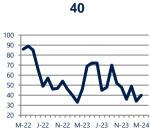


Focus On: Ocean City Housing Market

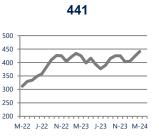
March 2024

Zip Code(s): 8226



Units Sold

400 350 300 250 200



Active Inventory



1,400,000

1,200,000

1 000 000

800,000

600,000

400.000

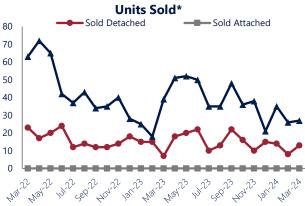


Up 4% Vs. Year Ago



Down -13%



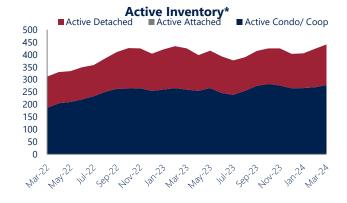


Units Sold

There was an increase in total units sold in March, with 40 sold this month in Ocean City versus 34 last month, an increase of 18%. This month's total units sold was lower than at this time last year, a decrease of 13% versus March 2023.

Active Inventory

Versus last year, the total number of homes available this month is higher by 16 units or 4%. The total number of active inventory this March was 441 compared to 425 in March 2023. This month's total of 441 is higher than the previous month's total supply of available inventory of 423, an increase of 4%.





Median Sale Price

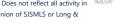
Last March, the median sale price for Ocean City Homes was \$999,000. This March, the median sale price was \$981,250, a decrease of 2% or \$17,750 compared to last year. The current median sold price is 8% higher than in February.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Ocean City are defined as properties listed in zip code/s 8226.



*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's



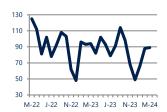


Focus On: Ocean City Housing Market

March 2024

Zip Code(s): 8226

New Listings 89



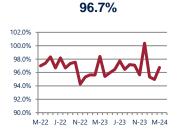
Down -5% Vs. Year Ago

Current Contracts



Down -37% Vs. Year Ago

Sold Vs. List Price



Down -1.7% Vs. Year Ago

Months of Supply



Up 19% Vs. Year Ago



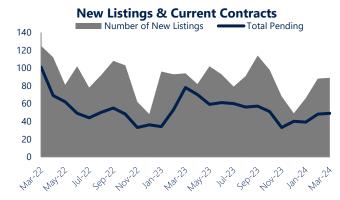
New Listings & Current Contracts

This month there were 89 homes newly listed for sale in Ocean City compared to 94 in March 2023, a decrease of 5%. There were 49 current contracts pending sale this March compared to 78 a year ago. The number of current contracts is 37% lower than last

Months of Supply

In March, there was 11.0 months of supply available in Ocean City, compared to 9.2 in March 2023. That is an increase of 19% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.





Sale Price to List Price Ratio

In March, the average sale price in Ocean City was 96.7% of the average list price, which is 1.7% lower than at this time last year.

Days On Market

This month, the average number of days on market was 51, higher than the average last year, which was 49, an increase of 4%.

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Foster Real Estate, Inc.



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